

Action Item #3 – 2012 Collaborative Chemical Bid Contract

The Westfield Public Works Department is recommending that the Board of Public Works and Safety consider the following Chemical Supply Agreement for approval.

Westfield Public Works coordinates the Chemical Supply Agreement with the Town of Orestes, Town of Gaston, and Southern Madison Utilities, Town of Sheridan, and Lebanon Utilities and the Town of Brownsburg joined the bid this year. By combining our quantities, we reduce cost. Westfield Public Works is continually inviting other communities to participate within the agreement.

Quotes were solicited in publication and sent out to six (6) vendors. We received quotes from the following three (3) vendors:

1. Jones Chemical Inc.
2. PVS Nolwood
3. Brenntag
4. Bio Chem – Did Not Bid
5. US SALCO – Did Not Bid
6. Water Solutions Unlimited – Did Not Bid

The following is the bid tabulation spreadsheet:

EXHIBIT A **BID TABULATIONS August 17, 2012**

Location	Address	Municipal Utility	Chemical	Chemical (%)	Estimated Annual Usage (lbs.)	Unit Measure	Container Type	Total Delivered Price (per lb.)			
								PVS Nolwood	Brenntag	J.C.I.	
RRWP	15115 River Road Noblesville, IN 46060	Westfield	Hydrofluorosilicic	23	32,910	wet lbs.	bulk	0.329	0.380	no bid	
RRWP	15115 River Road Noblesville, IN 46060	Westfield	Chlorine	100	13,570	lbs.	1 ton cylinder	no bid	0.2305	0.245	
CTWP	15405 Cherry Tree Road Noblesville, IN 46060	Westfield	Hydrofluorosilicic	23	15,200	wet lbs.	55 gal drums	0.415	0.450	no bid	
CTWP	15405 Cherry Tree Road Noblesville, IN 46060	Westfield	Chlorine	100	7,400	lbs.	150 lb. cylinders	no bid	0.317	0.310	
NWP	17717 US 31 Noth Westfield, IN 46074	Westfield	Chlorine	100	3,000	lbs.	150 lb. cylinders	no bid	0.317	0.310	
GHPWP	1140 GreyhoundPass Carmel, IN 46032	Westfield	Chlorine	100	5,500	lbs.	150 lb. cylinders	no bid	0.317	0.310	
WWTP	3303 W. 166st Street Westfield, IN 46074	Westfield	Aluminum Sulfate	8	532,800	wet lbs.	bulk*	0.117	0.160	no bid	
WWTP	225 S Mardale Drive, Brownsburg, IN 46112	Brownsburg	Chlorine	100	26,000	lbs.	150lb. Cylinders	no bid	0.317	0.310	
WWTP	225 S Mardale Drive, Brownsburg, IN 46112	Brownsburg	Sodium Bisulfite	38%-40%	6,500	gallons	tote***	.255 ***	0.220	0.2285	
WP #1	200 Lucus Drive, Brownsburg, In 46112	Brownsburg	Chlorine	100	6,000	lbs.	150 lb. cylinders	no bid	0.317	0.310	
WP #2	5720 E County Rd 700 N., Brownsburg, In 46112	Brownsburg	Chlorine	100	6,000	lbs.	150 lb. cylinders	no bid	0.317	0.310	
WTP	6940 N. Kent Rd. Thorntown, IN 46071	Lebanon	Chlorine	100	22,784	lbs.	150 lb. cylinders	no bid	0.317	0.310	
WTP	701 W. Chicago St. Lebanon, IN 46052	Lebanon	Chlorine	100	15,815	lbs.	150 lb. cylinders	no bid	0.317	0.310	
WWTP	802 Lafayette Ave. Lebanon, IN 46052	Lebanon	Chlorine	100	11,100	lbs.	150 lb. cylinders	no bid	0.317	0.310	
WWTP	802 Lafayette Ave. Lebanon, IN 46052	Lebanon	SO2	100	2,697	lbs.	150 lb. cylinders	no bid	0.590	0.490	
WTP	5309 South State Road 13 Lapel, IN 46051	Southern Madison	Chlorine	100	1,000	lbs.	150 lb. cylinder	no bid	0.317	0.310	
WTP	5309 South State Road 13 Lapel, IN 46051	Southern Madison	Hydrofluorosilicic	23	11,250	wet lbs.	15 gal drum	0.555	0.550	no bid	
WTP	2400 West State Road 28 Alexandria, IN 46001	Orestes	Chlorine	100	1,000	lbs.	150 lb. cylinder	no bid	0.317	0.310	
WTP/WW	300 W. Mckinley, Gaston, IN 47342	Gaston	Chlorine	100	2,000	lbs.	150 lb. cylinder	no bid	0.317	0.310	
WWTP	300 W. Mckinley, Gaston, IN 47342	Gaston	Sulfur Dioxide	100	3,150	lbs.	150 lb. cylinder	no bid	0.590	0.490	
WTP	107 N. Sycamore, Gaston, IN 47342	Gaston	Pottasium Permanganate		400	lbs.	50 lb. bucket	3.910	3.530	no bid	
WTP	107 N. Sycamore, Gaston, IN 47342	Gaston	Sodium Fluoride	100	600	lbs.	50 lb. bag	1.11 *	1.480	no bid	
WTP	2451 W 246th Steet, Sherdian, IN 46069	Sherdian	Chlorine	100	3,000	lbs.	150 lb. cylinders	no bid	3.170	0.310	
WTP	2452 W 246th Steet, Sherdian, IN 46069	Sherdian	Sodium Bisulfite	28%	550	lbs.	55 gal drums	0.355	0.24	0.3656	

* Minimum order of 45,000 pounds per purchase order

Following is the Chemical Cost Comparison spreadsheet for the past 5 years:

Estimated Annual Usage (lbs.)	Unit of Measure	Container Type	Total Delivered Price (per lb.)					
			2012	2011	2010	2009	2008	2007
32,910	wet lbs.	Bulk Fluoride	.329	0.335	0.435	No Bid	No Bid	No Bid
9,000	lbs.	1 ton Cl cylinder	.2305	0.245	0.21	0.27	0.245	0.245
7,200	lbs.	150 lb Cl. cylinders	.310	0.32	0.29	0.3533	0.366	0.4
216,000	wet lbs.	Bulk Alum Sulfate	DNA *	DNA *	No Bid	No Bid	0.045	0.1243

***Remained with General Chemical at 0.10 per lb.**

The following communities joined Westfield in the Collaborative Chemical Bid document:

1. Town of Brownsburg
2. City of Lebanon
3. South Madison Utilities
4. Town of Orestes
5. Town of Gaston
6. Town of Sheridan

It is the recommendation of the Public Works Department for the Board to propose a motion to approve the Chemical Supply Agreement with the following suppliers, chemical and container type listed below, and authorize the Director of the Public Works Department to execute the assignment document.

Jones Chemical: Chlorine 150lbs Cylinders, SO2 150lbs Cylinders, and Sulfur Dioxide 150lbs Cylinders

PVS Nolwood: Hydrofluorosilicic in Bulk, Hydrofluorosilicic in 55 Gal Drums, and Sodium Fluoride 50lbs Bags

Brenntag: Chlorine 1 Ton Cylinders, Sodium Bisulfite in 6,500lbs Tote, Sodium Bisulfite in 55 Gal Drum, Hydrofluorosilicic in 15 Gal Drum, and Potassium Permanganate in 50lbs Buckets

IN WITNESS WHEREOF, Users and Supplier have signed this Agreement in duplicate. One counterpart each has been delivered to each User and Supplier.

City of Westfield

By: _____

Title: _____

Date: _____

Attest: _____

Town of Orestes

By: _____

Title: _____

Date: _____

Attest: _____

Town of Gaston

By: _____

Title: _____

Date: _____

Attest: _____

Town of Lebanon

By: _____

Title: _____

Date: _____

Attest: _____

Town of Sheridan

By: _____

Title: _____

Date: _____

Attest: _____

Town of Brownsburg

By: _____

Title: _____

Date: _____

Attest: _____

Southern Madison Utilities

By: _____

Title: _____

Date: _____

Attest: _____

By: _____

Title: _____

Date: _____

Attest: _____