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January 12, 2014

**FIRST CLASS US MAIL**

Mr. Matthew S. Skelton  
City of Westfield  
Community Development Director  
2728 East 171st Street  
Westfield, IN 46074

Re: AgReliant Genetics LLC

Dear Matt:

Thank you and Mayor Cook for meeting with AgReliant Genetics LLC's Craig Newman and Kathy Mayberry and me regarding AgReliant Genetics's proposed expansion of its Westfield, Indiana, corporate headquarters. As the third largest corn seed company in the United States, AgReliant Genetics has established itself as a leader in seed research, production and quality, becoming one of the fastest growing independent seed companies in the agriculture industry. Currently headquartered in Westfield, AgReliant Genetics has tailored its products and services to reflect the needs of growers across a multitude of geographies. AgReliant Genetics' production locations span the Corn Belt, and its research program operates 13 research facilities across North America and is ranked among the top five agriculture research programs in North America.

Agreliant Genetics currently is evaluating whether to maintain and expand its corporate headquarters in Westfield. As we discussed, it also is considering other locations both in-state and out-of-state. The company prefers to stay in Westfield, and it would help the company make that decision if the City will grant the company a 10-year tax abatement for its proposed real property investment. The company currently employs 54 people at its Westfield headquarters with a payroll of approximately \$4,900,000.00. The proposed expansion is expected to create 31 additional jobs with an estimated additional payroll of approximately \$2,290,000.00. In addition, the company expects to invest approximately \$3,000,000.00 in its facility as part of the expansion.

Thank you for your consideration.

City of Westfield

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January 12, 2015

Very truly yours,

A handwritten signature in black ink, appearing to read 'SDH', written in a cursive style.

Steven D. Hardin  
Partner

Cc: Mr. Craig Newman, President  
Kathy Mayberry, Esq.