

## Action Item #3 - Collaborative Chemical Bid Contract

The Westfield Public Works Department is recommending that the Board of Public Works and Safety consider the following Chemical Supply Agreement for approval.

Westfield Public Works coordinates the Chemical Supply Agreement with the Town of Orestes, Town of Gaston, and Southern Madison Utilities, Town of Sheridan, and Lebanon Utilities and the Town of Brownsburg joined the bid this year. By combining our quantities, we reduce cost. Westfield Public Works is continually inviting other communities to participate within the agreement.

Quotes were solicited in publication and sent out to three (3) vendors. We received quotes from the following vendors:

1. Jones Chemical Inc.
2. US SALCO
3. PVS
4. Brentag
5. General Chemical – Did Not Bid

The following is the bid tabulation spreadsheet:

EXHIBIT B BID TABULATIONS July 6th, 2011													
Location	Address	Municipal Utility	Chemical	Chemical (%)	Estimated Annual Usage (lbs.)	Unit of Measure	Container Type	Total Delivered Price (per lb.)					
								JCI	US SALCO	PVS	Brentag		
RRWP	15115 River Road Noblesville, IN 46060	Westfield	Hydrofluorosilicic	23	32,910	wet lbs.	bulk	No Bid	No Bid	0.335			0.570
RRWP	15115 River Road Noblesville, IN 46060	Westfield	Chlorine	100	9,000	lbs.	1 ton cylinder	0.245	No Bid	No Bid			0.249
CTWP	15405 Cherry Tree Road Noblesville, IN 46060	Westfield	Hydrofluorosilicic	23	15,200	wet lbs.	55 gal drums	No Bid	No Bid	0.415			0.610
CTWP	15405 Cherry Tree Road Noblesville, IN 46060	Westfield	Chlorine	100	7,200	lbs.	150 lb. cylinders	0.320	No Bid	No Bid			0.430
NWP	17717 US 31 North Westfield, IN 46074	Westfield	Chlorine	100	2,000	lbs.	150 lb. cylinders	0.320	No Bid	No Bid			0.430
GHPWP	1140 Greyhound Pass Carmel, IN 46032	Westfield	Chlorine	100	3,500	lbs.	150 lb. cylinders	0.320	No Bid	No Bid			0.430
WWTP	3303 W. 166st Street Westfield, IN 46074	Westfield	Aluminum Sulfate	8	216,000	wet lbs.	bulk*	No Bid	0.140	0.149			0.130
WWTP	225 S Mardale Drive, Brownsburg, IN 46112	Brownsburg	Chlorine	100	26,000	lbs.	150lb. Cylinders	0.320	No Bid	No Bid			0.430
WWTP	225 S Mardale Drive, Brownsburg, IN 46112	Brownsburg	Sodium Bisulfite	38%-40%	6,500	gallons	tote***	0.366	No Bid	0.255			0.390
WP #1	200 Lucus Drive, Brownsburg, In 46112	Brownsburg	Chlorine	100	6,000	lbs.	150 lb. cylinders	0.320	No Bid	No Bid			0.430
WP #2	5720 E County Rd 700 N., Brownsburg, In 46112	Brownsburg	Chlorine	100	6,000	lbs.	150 lb. cylinders	0.320	No Bid	No Bid			0.430
WTP	6940 N. Kent Rd. Thorntown, IN 46071	Lebanon	Chlorine	100	22,784	lbs.	150 lb. cylinders	0.320	No Bid	No Bid			0.430
WTP	701 W. Chicago St. Lebanon, IN 46052	Lebanon	Chlorine	100	15,815	lbs.	150 lb. cylinders	0.320	No Bid	No Bid			0.430
WWTP	802 Lafayette Ave. Lebanon, IN 46052	Lebanon	Chlorine	100	11,100	lbs.	150 lb. cylinders	0.320	No Bid	No Bid			0.430
WWTP	802 Lafayette Ave. Lebanon, IN 46052	Lebanon	SO2	100	2,697	lbs.	150 lb. cylinders	1.000	No Bid	No Bid			0.430
WTP	5309 South State Road 13 Lapel, IN 46051	Southern Madison	Chlorine	100	1,000	lbs.	150 lb. cylinder	0.320	No Bid	No Bid			0.430
WTP	5309 South State Road 13 Lapel, IN 46051	Southern Madison	Hydrofluorosilicic	23	11,250	wet lbs.	15 gal drum	No Bid	No Bid	0.515			0.650
WTP	2400 West State Road 28 Alexandria, IN 46001	Orestes	Chlorine	100	1,000	lbs.	150 lb. cylinder	0.320	No Bid	No Bid			0.430
WTP/WWTP	300 W. Mckinley, Gaston, IN 47342	Gaston	Chlorine	100	2,000	lbs.	150 lb. cylinder	0.320	No Bid	No Bid			0.430
WWTP	300 W. Mckinley, Gaston, IN 47342	Gaston	Sulfur Dioxide	100	3,150	lbs.	150 lb. cylinder	1.000	No Bid	No Bid			0.590
WTP	107 N. Sycamore, Gaston, IN 47342	Gaston	Pottasium Permangante		400	lbs.	50 lb. bucket	No Bid	No Bid	3.710			4.530
WTP	107 N. Sycamore, Gaston, IN 47342	Gaston	Sodium Fluoride	100	600	lbs.	50 lb. bag	No Bid	No Bid	1.690			1.350
WTP	2451 W 246th Street, Sherdian, IN 46069	Sherdian	Chlorine	100	3,000	lbs.	150 lb. cylinders	0.320	No Bid	No Bid			0.430

\* Minimum order of 45,000 pounds per purchase order

Following is the Chemical Cost Comparison spreadsheet for the past 5 years:

Estimated Annual Usage (lbs.)	Unit of Measure	Container Type	Total Delivered Price (per lb.)					
			2011	2010	2009	2008	2007	2006
32,910	wet lbs.	Bulk Floride	0.335	0.435	No Bid	No Bid	No Bid	No Bid
9,000	lbs.	1 ton Cl cylinder	0.245	0.21	0.27	0.245	0.245	0.245
7,200	lbs.	150 lb Cl. cylinders	0.32	0.29	0.3533	0.366	0.4	0.4
216,000	wet lbs.	Bulk Alum Sulfate	DNA	No Bid	Dec-08	0.045	0.1243	0.1243

The following communities joined Westfield in the Collaborative Chemical Bid document:

1. Town of Brownsburg
2. City of Lebanon
3. South Madison Utilities
4. Town of Orestes
5. Town of Gaston
6. Town of Sheridan

It is the recommendation of the Public Works Department for the Board to propose a motion to approve the Chemical Supply Agreement with Jones Chemical Inc. for the Chloride and PVS for the Fluoride and authorize the Director of the Public Works Department to execute the assignment document.